

## 2026-2027 ASSOCIATE IN APPLIED SCIENCE (A.A.S) AWC ADVISEMENT CHECK SHEET

To help you decide upon which courses to include in both the major and elective blocks, you and your advisor should consult university requirements (aztransfer.com) for specific required and recommended courses. Sign in to your [Self-Service Student Planning](#) account to load the recommended program map and to track your academic progress.

| Business     |      |         |                                    |
|--------------|------|---------|------------------------------------|
| Student Name | ID # | Advisor | Major Code: AAS.BUS<br>Credits: 60 |

For students who plan to attend college only two years and then enter the workforce. Students can select an area of emphasis to specialize this degree. Areas of emphasis include: Customer Service Management, Entrepreneurship, Financial Investments, General Business, Logistics, Management, and Marketing.

| Required Major Courses (21 Credits)                      |                                                                        | Cr | Sem | Notes |
|----------------------------------------------------------|------------------------------------------------------------------------|----|-----|-------|
| BUA 100                                                  | Survey of Business                                                     | 3  |     |       |
| BUA 110                                                  | Business Math Applications                                             | 3  |     |       |
| BUA220                                                   | Legal Environment of Business                                          | 3  |     |       |
| BUA 295                                                  | Business Capstone Project                                              | 3  |     |       |
| ACC 100                                                  | Introduction to Accounting <b>OR</b>                                   | 3  |     |       |
| ACC 211                                                  | ACC 211 Financial Accounting                                           |    |     |       |
| CIS 105                                                  | Introduction to Business Information Systems <b>OR</b>                 | 3  |     |       |
| CIS 120                                                  | Introduction to Computer Information Systems                           |    |     |       |
| ECN 100                                                  | Introduction to Economics <b>OR</b>                                    | 3  |     |       |
| ECN 250                                                  | Principles of Microeconomics                                           |    |     |       |
| Other Departmental Requirements (15 Credits)             |                                                                        | Cr | Sem | Notes |
| Select one of the following emphases                     |                                                                        |    |     |       |
| <b>Customer Service Management</b>                       |                                                                        |    |     |       |
| BUA 109                                                  | Principles of Human Relations                                          | 3  |     |       |
| BUA 210                                                  | Customer Service Management                                            | 3  |     |       |
| BUA 290                                                  | Business Communications                                                | 3  |     |       |
| MGT 250                                                  | Personnel Supervision                                                  | 3  |     |       |
| MKT 120                                                  | Principles of Sales                                                    | 3  |     |       |
| <b>Entrepreneurship</b>                                  |                                                                        |    |     |       |
| ENT 100                                                  | Introduction to Entrepreneurship                                       | 3  |     |       |
| ENT 200                                                  | Entrepreneurial Practicum                                              | 3  |     |       |
| ENT 220                                                  | Marketing the Entrepreneurial Venture                                  | 3  |     |       |
| ENT 240                                                  | Business Plan Development                                              | 3  |     |       |
| MKT 120                                                  | Principles of Sales                                                    | 3  |     |       |
| <b>Financial Investments</b>                             |                                                                        |    |     |       |
| ACC 250                                                  | Financial Statement Analysis                                           | 3  |     |       |
| FIN 100                                                  | Stock Market Basics I                                                  | 3  |     |       |
| FIN 110                                                  | Mutual Fund Basics                                                     | 3  |     |       |
| FIN 140                                                  | Financial Markets and Institutions                                     | 3  |     |       |
| FIN 150                                                  | Personal Finance                                                       | 3  |     |       |
| <b>General Business</b>                                  |                                                                        |    |     |       |
| BUA 109                                                  | Principles of Human Relations                                          | 3  |     |       |
| BUA 290                                                  | Business Communications                                                | 3  |     |       |
| FIN 100                                                  | Stock Market Basics I                                                  | 3  |     |       |
| MGT 135                                                  | Management Fundamentals                                                | 3  |     |       |
| MKT 110                                                  | Principles of Marketing                                                | 3  |     |       |
| <b>Logistics - Select 15 Credits from the Following:</b> |                                                                        |    |     |       |
| LGS 101                                                  | Introduction to Logistics                                              | 3  |     |       |
| LGS 103                                                  | Freight Claims and Contracts                                           | 3  |     |       |
| LGS 105                                                  | Warehouse Management                                                   | 3  |     |       |
| LGS 106                                                  | Transportation and Traffic Management                                  | 3  |     |       |
| LGS 107                                                  | Introduction to Purchasing                                             | 3  |     |       |
| LGS 111                                                  | Basic Logistics                                                        | 3  |     |       |
| LGS 112                                                  | Foundational Planning, Procurement, and Service Operations             | 3  |     |       |
| LGS 113                                                  | Overview of Supply Chain Principles with U.S. - Mexico Border Emphasis | 3  |     |       |
| LGS 114                                                  | Sustainability in Supply Chain                                         | 3  |     |       |
| LGS 115                                                  | Global Supply Operations                                               | 3  |     |       |
| <b>Management</b>                                        |                                                                        |    |     |       |
| BUA 109                                                  | Principles of Human Relations                                          | 3  |     |       |
| BUA 290                                                  | Business Communications                                                | 3  |     |       |

|                                                                                                                                            |                                  |           |            |              |
|--------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------|------------|--------------|
| ENT 100                                                                                                                                    | Introduction to Entrepreneurship | 3         |            |              |
| MGT 135                                                                                                                                    | Management Fundamentals          | 3         |            |              |
| MGT 250                                                                                                                                    | Personnel Supervision OR         | 3         |            |              |
| MGT 280                                                                                                                                    | Leadership                       |           |            |              |
| <b>Marketing</b>                                                                                                                           |                                  |           |            |              |
| MKT 110                                                                                                                                    | Principles of Marketing          | 3         |            |              |
| MKT 120                                                                                                                                    | Principles of Sales              | 3         |            |              |
| MKT 130                                                                                                                                    | Principles of Digital Marketing  | 3         |            |              |
| MKT 140                                                                                                                                    | Principles of Advertising        | 3         |            |              |
| MKT 150                                                                                                                                    | Social Media Marketing           | 3         |            |              |
| <b>General Education Requirements (22 Credits)</b>                                                                                         |                                  | <b>Cr</b> | <b>Sem</b> | <b>Notes</b> |
| See the AAS GE course list in the current catalog for selection of courses.                                                                |                                  |           |            |              |
| <b>Written and Oral Communication (6 credits)</b>                                                                                          |                                  |           |            |              |
| ENG 101 or 107                                                                                                                             | Freshman Composition             | 3         |            |              |
| Select one more course from the AAS GE Written and Oral Communication categories- consult your advisor or see requirements in Self-Service |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |
| <b>Arts &amp; Humanities (3 credits)</b>                                                                                                   |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |
| <b>Quantitative Reasoning (3 credits)</b>                                                                                                  |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |
| <b>Natural Sciences (4 credits)</b>                                                                                                        |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |
| <b>Social &amp; Behavioral Sciences (3 credits)</b>                                                                                        |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |
| <b>Institutions of the Americas (3 credits)</b>                                                                                            |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |
| <b>General Electives (2 Credits)</b>                                                                                                       |                                  | <b>Cr</b> | <b>Sem</b> | <b>Notes</b> |
| BUA 240                                                                                                                                    | AI for Business (recommended)    | 3         |            |              |
|                                                                                                                                            |                                  |           |            |              |
|                                                                                                                                            |                                  |           |            |              |

**\*Dual Application of Courses** is the sharing of coursework between the AGECE and major or program requirements which allows the student to meet both requirements with a single course. Students must still meet the required number of credits to satisfy the program or degree.

**List any courses used to satisfy program or degree credits due to dual application and or courses that satisfy the Cultural (C) and Global (G) or Historical (H), or Writing Intensive (WI) awareness areas.**

|  |  |          |
|--|--|----------|
|  |  | Dual App |
|  |  | Dual App |