

## ASSOCIATE IN APPLIED SCIENCE (A.A.S) AWC ADVISEMENT CHECK SHEET

### BUSINESS

<b>Student Name</b>	<b>ID #</b>	<b>Advisor</b>	<b>Major Code: AAS.BUS</b> <b>Credits: 60</b>
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For students who plan to attend college only two years and then enter the workforce. Students can select an area of emphasis to specialize this degree. Areas of emphasis include: Customer Service Management, Entrepreneurship, Financial Investments, General Business, Logistics, Management, and Marketing.

For a recommended sequence of courses, view the program map in Self-Service or contact an Advisor.

Required Major Courses (21 Credits)		Cr	Gr	Sem	App*	Notes
ACC 100	Introduction to Accounting <b>OR</b>	3				
ACC 211	Financial Accounting					
BUA 100	Survey of Business	3				
BUA 110	Business Math Applications	3				
BUA 220	Legal Environment of Business	3				
BUA 295	Business Capstone Project	3				
CIS 105	Introduction to Business Information Systems <b>OR</b>	3				
CIS 120	Introduction to Computer Information Systems					
ECN 100	Principles of Economics <b>OR</b>	3				
ECN 250	Microeconomics					

Other Departmental Requirements (Take at least 15 Credits from one of the following emphasis)		Cr	Gr	Sem	App*	Notes
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Emphasis in Customer Service Management (15 Credits)						
BUA 109	Principles of Human Relations	3				
BUA 210	Customer Service Management	3				
BUA 290	Business Communications	3				
MGT 250	Personnel Supervision	3				
MKT 100	Salesmanship	3				

Emphasis in Entrepreneurship (15 Credits)						
ENT 100	Introduction to Entrepreneurship	3				
ENT 200	Entrepreneurial Practicum	3				
ENT 220	Marketing the Entrepreneurial Venture	3				
ENT 240	Business Plan Development	3				
MKT 100	Salesmanship	3				

Emphasis in Financial Investments (15 Credits)						
ACC 250	Financial Statement Analysis	3				
FIN 100	Stock Market Basics I	3				
FIN 140	Financial Markets and Institutions	3				
FIN 150	Personal Finance	3				
FIN 200	Stock Market Basics II	3				

Emphasis in General Business (15 Credits)						
BUA 109	Principles of Human Relations	3				
BUA 290	Business Communications	3				
FIN 100	Stock Market Basics I	3				
MGT 135	Management Fundamentals	3				
MKT 110	Principles of Marketing	3				

Emphasis in Logistics (15 Credits)						
LGS 101	Introduction to Logistics	3				
LGS 103	Freight Claims and Contracts	3				
LGS 105	Warehouse Management	3				
LGS 106	Transportation and Traffic Management	3				
LGS 107	Introduction to Purchasing	3				

Emphasis in Management (15 Credits)						
BUA 109	Principles of Human Relations	3				
BUA 290	Business Communications	3				
ENT 100	Introduction to Entrepreneurship	3				

MGT 135	Management Fundamentals	3				
MGT 250	Personnel Supervision <b>OR</b>	3				
MGT 280	Leadership					
<b>Emphasis in Marketing (15 Credits)</b>						
MGT 220	Principles of Retailing	3				
MKT 100	Salesmanship	3				
MKT 110	Principles of Marketing	3				
MKT 111	Social Media Marketing	3				
MKT 230	Principles of Advertising	3				
<b>General Education Requirements (21 Credits)</b>		<b>Cr</b>	<b>Gr</b>	<b>Sem</b>	<b>App*</b>	<b>Notes</b>
See the AAS GE course list in the current catalog for selection of courses.						
<b>English Composition (6 credits)</b>						
ENG 100	Introduction to Composition <b>OR</b>	3				
ENG 101/107	Freshman Composition/ First-Year Composition I (for Multilingual Writers) <b>OR</b>	3				
ENG 102/108	Freshman Composition/First-Year Composition II (for Multilingual Writers)					
<b>Mathematics (3 credits)</b>						
MAT 105	Mathematics for the Applied Sciences or approved higher level math	3				
<b>Arts/Humanities (3 credits)</b>						
<b>Social and Behavioral Sciences (3 credits)</b>						
<b>Physical and Biological Sciences (4 credits)</b>						
<b>Additional Courses (2 credits)</b>						
<b>General Electives (3 Credits)</b>		<b>Cr</b>	<b>Gr</b>	<b>Sem</b>	<b>App*</b>	<b>Notes</b>
FIN 150	Personal Finance (recommended)					
*Dual Application of Courses is the sharing of coursework between the AGEC and major or program requirements which allows the student to meet both requirements with a single course. Students must still meet the required number of credits to satisfy the program or degree. This dual application of courses gives students the opportunity to include additional course work under general electives.						
<b>List any courses used to satisfy program or degree credits due to dual application:</b>		<b>Cr</b>	<b>Gr</b>	<b>Sem</b>	<b>App*</b>	<b>Notes</b>