

## 2026-2027 OCCUPATIONAL CERTIFICATE (CERT) AWC ADVISEMENT CHECK SHEET

Sign in to your [Self Service Student Planning](#) account to load the recommended program map and to track your academic progress.

### Retail Management

|                     |             |                |   |
|---------------------|-------------|----------------|---|
| <b>Student Name</b> | <b>ID #</b> | <b>Advisor</b> | <b>Major Code: CERT.RETMG</b><br><b>Credits: 30</b> |
|---------------------|-------------|----------------|---|

Fundamentals in business accounting, retail management, customer service, marketing, and business communications.

| <b>Required Major Courses (30 Credits)</b> |  | <b>Cr</b> | <b>Sem</b> | <b>Notes</b> |
|--|--|-----------|------------|--------------|
| ACC 100                                    | Introduction to Accounting                   | 3         |            |              |
| BUA 109                                    | Principles of Human Relations                | 3         |            |              |
| BUA 110                                    | Business Math Applications                   | 3         |            |              |
| BUA 210                                    | Customer Service Management                  | 3         |            |              |
| BUA 290                                    | Business Communications                      | 3         |            |              |
| CIS 120                                    | Introduction to Computer Information Systems | 3         |            |              |
| MGT 135                                    | Management Fundamentals                      | 3         |            |              |
| MGT 220                                    | Principles of Retailing                      | 3         |            |              |
| MKT 110                                    | Principles of Marketing                      | 3         |            |              |
| MKT 130                                    | Principles of Digital Marketing              | 3         |            |              |