



## Articulation Agreement

Southern New Hampshire University – College of Online and Continuing Education  
and  
Arizona Western College

### I. PURPOSE

Southern New Hampshire University (SNHU) and Arizona Western College, in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of Arizona Western College to Southern New Hampshire University - College of Online and Continuing Education (SNHU-COCE), hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

### II. TRANSFERIBILITY OF CREDITS

1. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher will be considered for transfer on a case by case basis. Up to 90 credits may be accepted in transfer toward a bachelor degree program after careful review.
2. Any students enrolling at SNHU College of Online and Continuing Education may transfer up to 90 hours for a bachelor's with unlimited CLEP, DAN TES and Excelsior, military training (based upon a transcript from the American Council on Education (ACE), College Credit Recommendation Service or Community College of the Air Force (CCAF) transcript) and ACE or National College Credit Recommendation Service (NCCRS) credits - providing students meet residency requirements. Transfer credit is awarded based on degree program requirements. Residency requirements equate to 30 credit hours or ten classes.

### III. TERMS

1. Because of this agreement to articulate, and provided the individual identifies Arizona Western College on his or her application form, eligible graduates, employees and the immediate family of employees (spouses, domestic partners, children, siblings and parents) will receive a ten (10%) percent tuition reduction in Southern New Hampshire University - College of Online and Continuing Education, applicable as of the date this Agreement is fully executed by the parties below. In addition, those eligible graduates,



employees and immediate family of employees who enroll in Southern New Hampshire University's online program will receive a waiver of the application fee normally required by Southern New Hampshire University - College of Online and Continuing Education. No application fee waiver, tuition credit or refund shall be made retroactively for any eligible employee, their family member or alumnus already enrolled at SNHU College of Online and Continuing Education on the date of execution of this Agreement; however, the tuition reduction shall be applied to such eligible employees, their family members or graduates for course enrollments following the execution of this Agreement. Programs offered at military tuition assistance levels are not subject to this reduction. Arizona Western College employees, their family members and graduates must inform SNHU College of Online and Continuing Education admissions representatives about their affiliation to receive their tuition reduction.

SNHU College of Online and Continuing Education may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.

2. Southern New Hampshire University - College of Online and Continuing Education agrees to provide Arizona Western College, at their request, an annual update of student enrollment, to include general data on how many students have transferred to SNHU College of Online and Continuing Education.
3. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
4. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable academic catalog accessed thru snhu.edu at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination





will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.

5. SNHU admissions policy requiring third party evaluation for international students will be waived.
6. Transferability of third party course work will be evaluated on a case by case basis.
7. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
8. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Arizona Western College's students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.
9. Arizona Western College agrees to notify students of transfer opportunities to SNHU College of Online and Continuing Education, to collaborate with SNHU College of Online and Continuing Education on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.
10. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.



11. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.

**IV. CONTACTS FOR COORDINATION:**

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Kurt Tautenhan, Assistant Director, Academic Alliances  
Southern New Hampshire University  
College of Online and Continuing Education  
1230 Elm Street  
Manchester, NH 01303

If to Arizona Western College:

Elaine Groggett, Director of Curriculum, Assessment and Articulation  
Arizona Western College  
2020 S Ave 8 E,  
Yuma, AZ 85365

or to such other persons or places as either party may from time to time designate by written notice to the other.

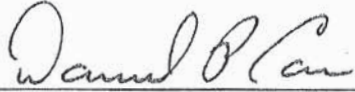
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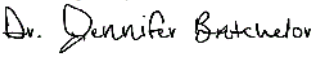
# Southern New Hampshire University

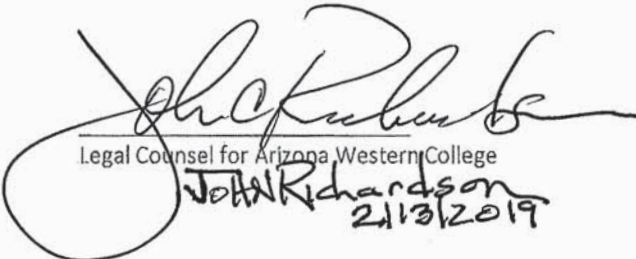
DATE: 2/25/2019

**APPROVALS:**

DocuSigned by:  
  
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 Dr. Gregory Fowler, PhD.  
 President, Global Campus  
 Southern New Hampshire University

  
 Dr. Daniel Corr  
 President  
 Arizona Western College

DocuSigned by:  
  
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 Dr. Jennifer Bratchelor, PhD.  
 Vice President of Academic Programs,  
 Global Campus  
 Southern New Hampshire University

  
 Legal Counsel for Arizona Western College  
 JOHN Richardson  
 2/13/2019

*Kurt Tautenhan*  
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 Manager of Agreement  
 Kurt Tautenhan  
 Assistant Director, Academic Alliances  
 Southern New Hampshire University