

2024-2025 ASSOCIATE IN APPLIED SCIENCE (A.A.S) AWC ADVISEMENT CHECK SHEET

To help you decide upon which courses to include in both the major and elective blocks, you and your advisor should consult university requirements (aztransfer.com) for specific required and recommended courses. Sign in to your [Self-Service Student Planning](#) account to load the recommended program map and to track your academic progress.

BUSINESS

Student Name	ID #	Advisor	Major Code: AAS.BUS Credits: 60
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For students who plan to attend college only two years and then enter the workforce. Students can select an area of emphasis to specialize this degree. Areas of emphasis include: Customer Service Management, Entrepreneurship, Financial Investments, General Business, Logistics, Management, and Marketing.

Required Major Courses (21 Credits)		Cr	Sem	Notes
BUA 100	Survey of Business	3		
BUA 110	Business Math Applications	3		
BUA 220	Legal Environment of Business	3		
BUA 295	Business Capstone Project	3		
ACC 100	Introduction to Accounting OR	3		
ACC 211	Financial Accounting			
CIS 105	Introduction to Business Information Systems OR	3		
CIS 120	Introduction to Computer Information Systems			
ECN 100	Principles of Economics OR	3		
ECN 250	Microeconomics			

Other Departmental Requirements (15 Credits)		Cr	Sem	Notes
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Select one of the following emphases

Customer Service Management

BUA 109	Principles of Human Relations	3		
BUA 210	Customer Service Management	3		
BUA 290	Business Communications	3		
MGT 250	Personnel Supervision	3		
MKT 100	Salesmanship	3		

Entrepreneurship

ENT 100	Introduction to Entrepreneurship	3		
ENT 200	Entrepreneurial Practicum	3		
ENT 220	Marketing the Entrepreneurial Venture	3		
ENT 240	Business Plan Development	3		
MKT 100	Salesmanship	3		

Financial Investments

ACC 250	Financial Statement Analysis	3		
FIN 100	Stock Market Basics I	3		
FIN 140	Financial Markets and Institutions	3		
FIN 150	Personal Finance	3		
FIN 200	Stock Market Basics II	3		

General Business

BUA 109	Principles of Human Relations	3		
BUA 290	Business Communications	3		
FIN 100	Stock Market Basics I	3		
MGT 135	Management Fundamentals	3		
MKT 110	Principles of Marketing	3		

Logistics

LGS 101	Introduction to Logistics	3		
LGS 103	Freight Claims and Contracts	3		
LGS 105	Warehouse Management	3		
LGS 106	Transportation and Traffic Management	3		
LGS 107	Introduction to Purchasing	3		

Management

BUA 109	Principles of Human Relations	3		
BUA 290	Business Communications	3		
ENT 100	Introduction to Entrepreneurship	3		
MGT 135	Management Fundamentals	3		
MGT 250	Personnel Supervision OR	3		
MGT 280	Leadership			

Marketing

MGT 220	Principles of Retailing	3		
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MKT 100	Salesmanship	3		
MKT 110	Principles of Marketing	3		
MKT 111	Social Media Marketing	3		
MKT 230	Principles of Advertising	3		
General Education Requirements (21 Credits)		Cr	Sem	Notes
See the AAS GE course list in the current catalog for selection of courses.				
English Composition (6 credits)				
ENG 100	Introduction to Composition	3		
ENG 101 or 107	Freshman Composition	3		
ENG 102 or 108	Freshman Composition	3		
Mathematics (3 credits)				
MAT 105	Mathematics for the Applied Sciences OR approved higher level math	3		
Arts/Humanities (3 credits)				
Social and Behavioral Sciences (3 credits)				
Physical and Biological Sciences (4 credits)				
Additional Courses (2 credits)				
General Electives (3 credits)		Cr	Sem	Notes
FIN 150	Personal Finance (recommended)			

*Dual Application of Courses is the sharing of coursework between the AGEC and major or program requirements which allows the student to meet both requirements with a single course. Students must still meet the required number of credits to satisfy the program or degree.

List any courses used to satisfy program or degree credits due to dual application and or courses that satisfy the Cultural (C) and Global (G) or Historical (H), or Writing Intensive (WI) awareness areas.				
				Dual App
				Dual App